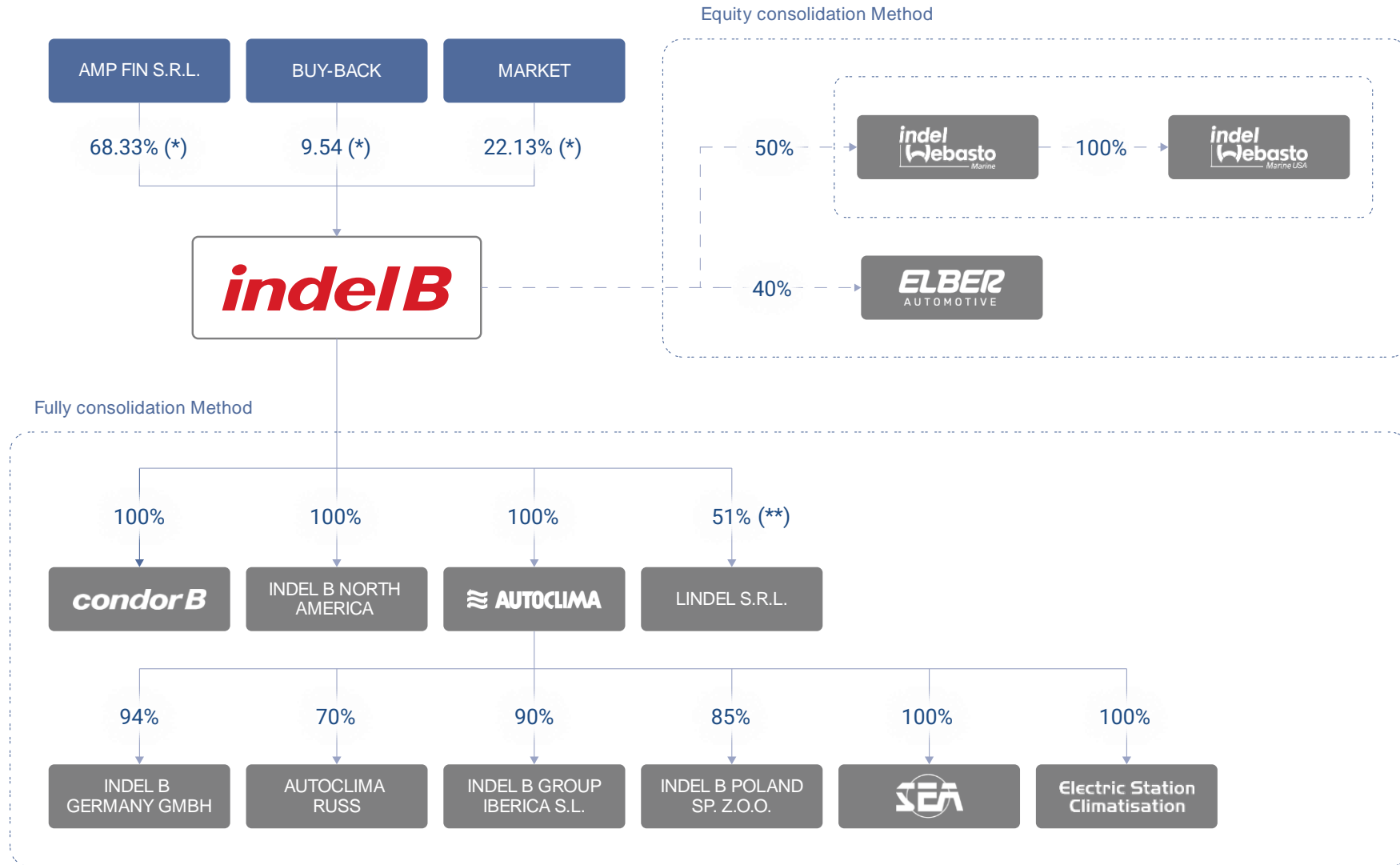


CONSOLIDATED SALES REVENUES

25 OCTOBER 2024

9M 2024

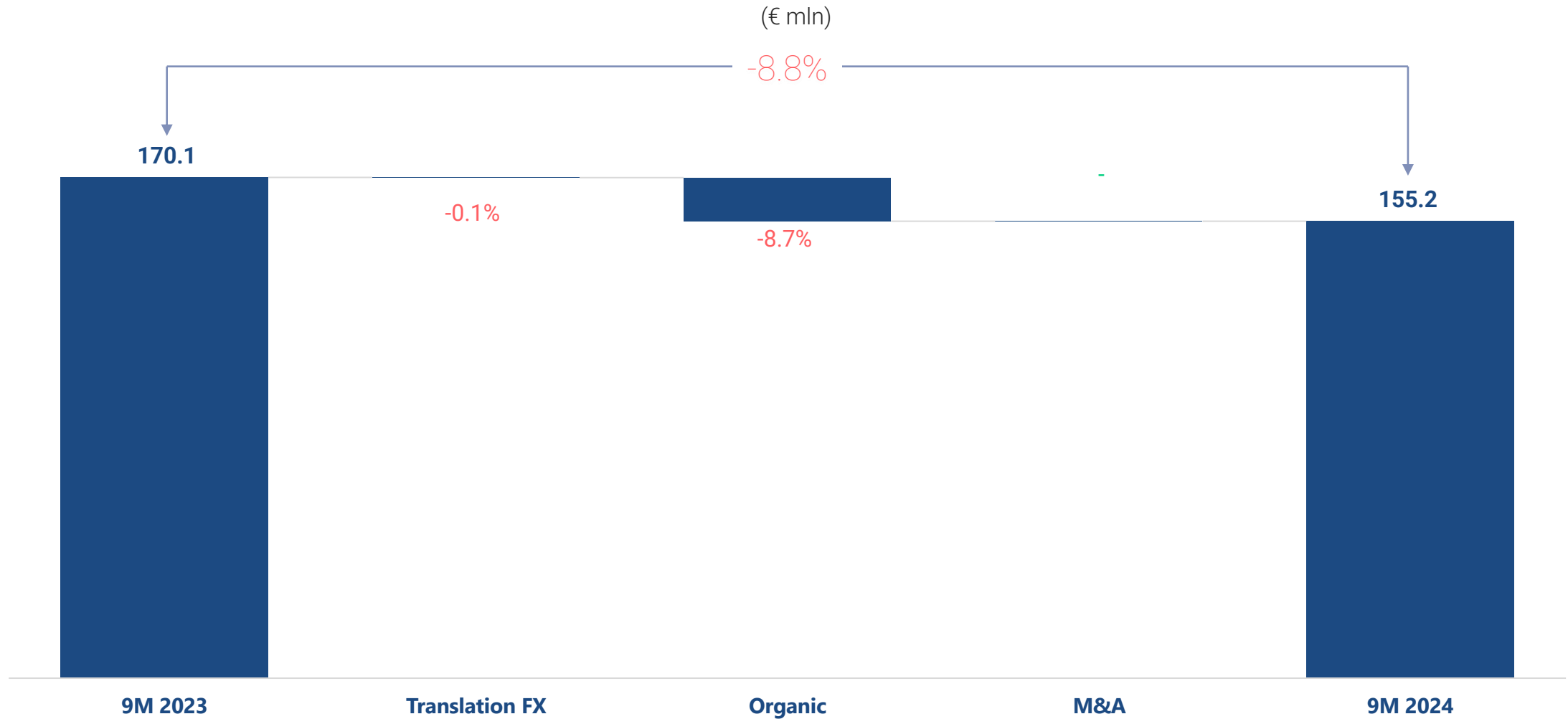
GROUP STRUCTURE



(*) data updated to September 30th, 2024

(**) Established on June 11th, 2024

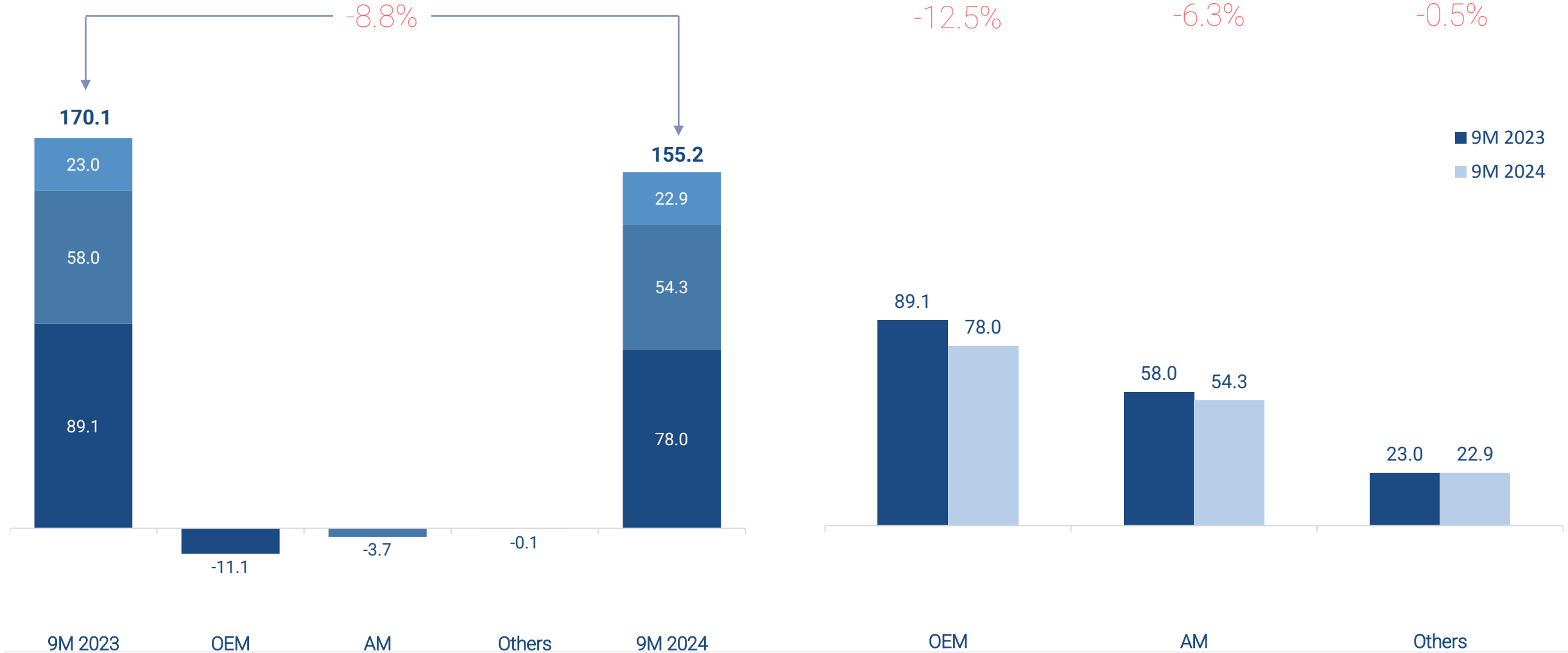
9M 2024 SALES



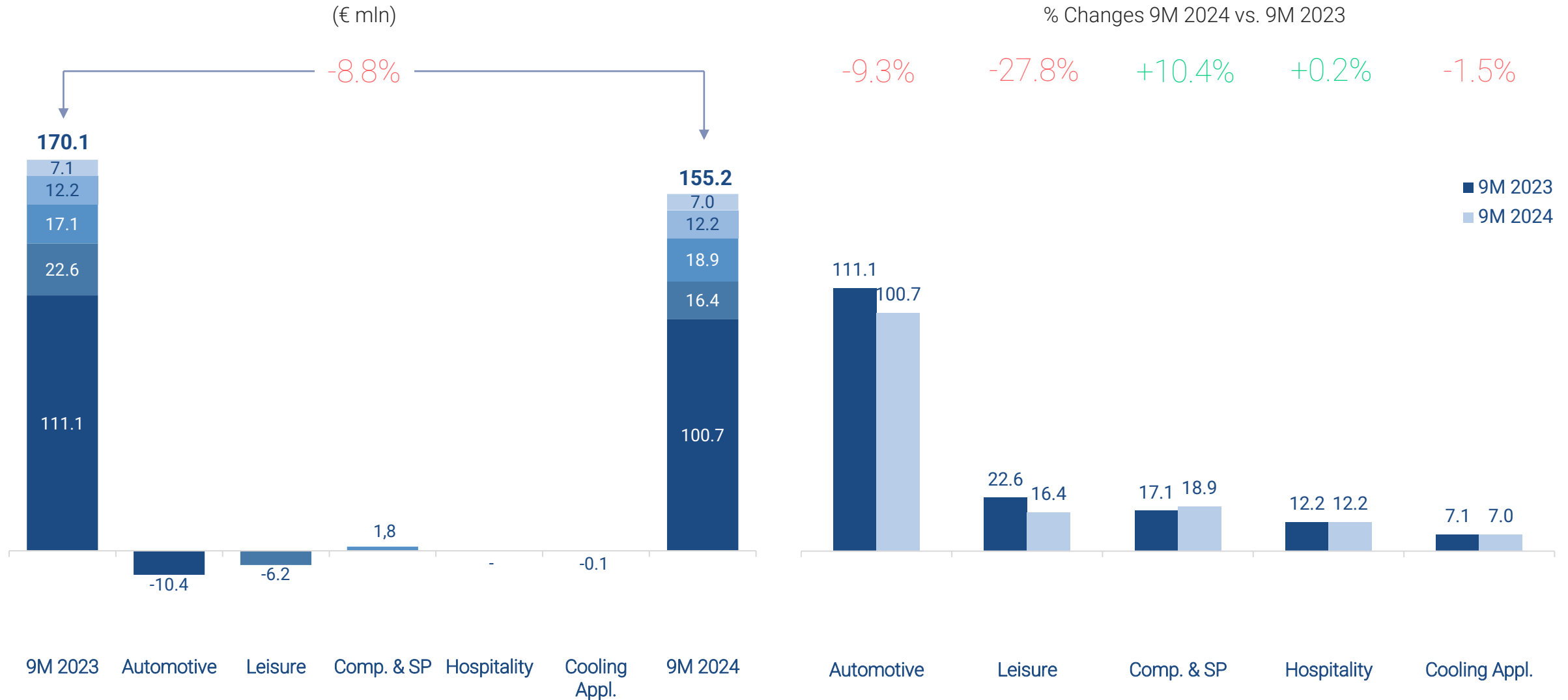
9M 2024 SALES BY CHANNEL

(€ mln)

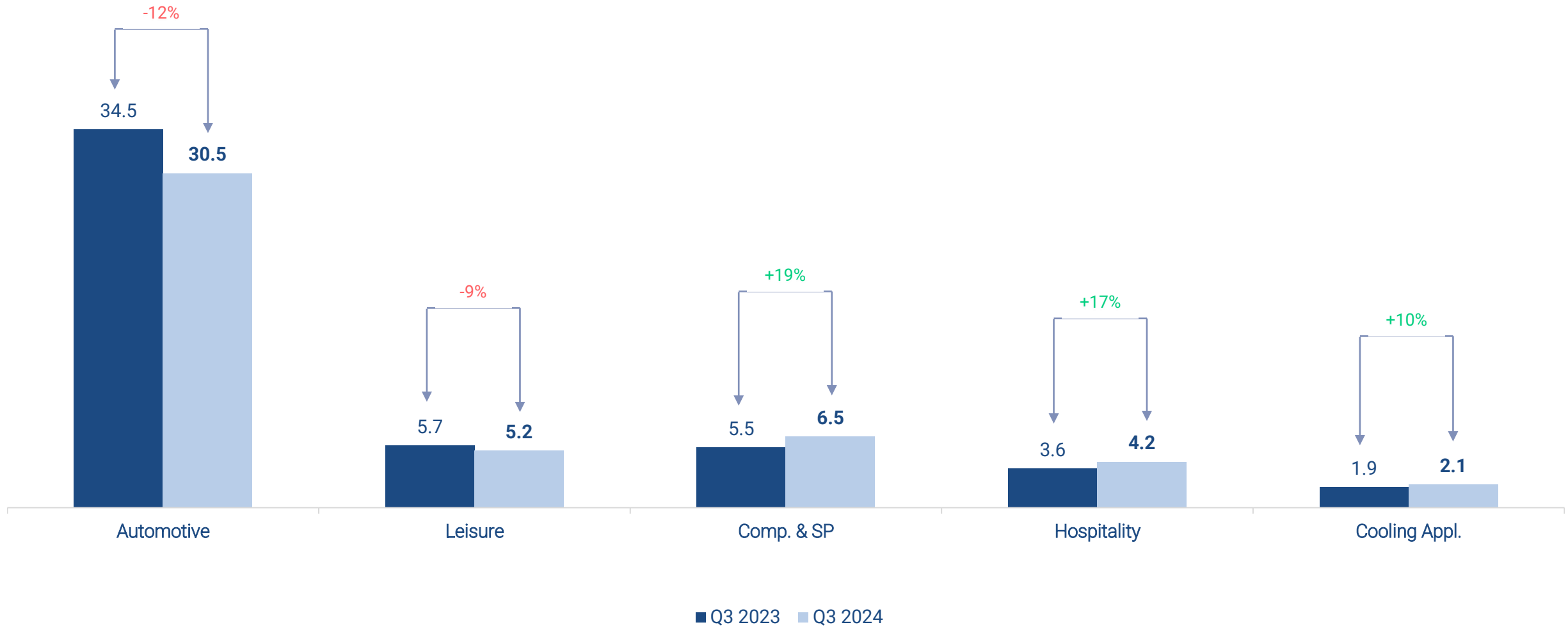
% Changes 9M 2024 vs. 9M 2023



9M 2024 SALES BY MARKET



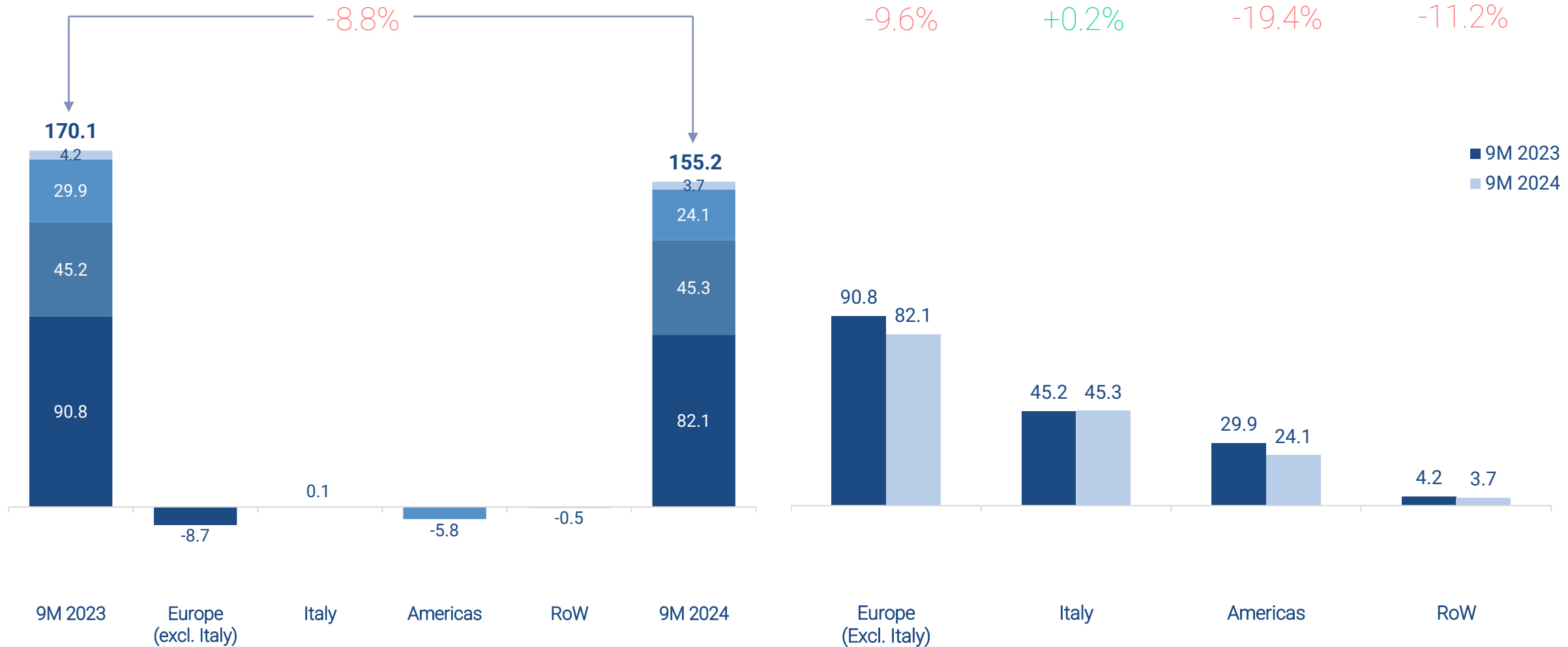
SALES BY MARKET – Q3 2024 vs. Q3 2023



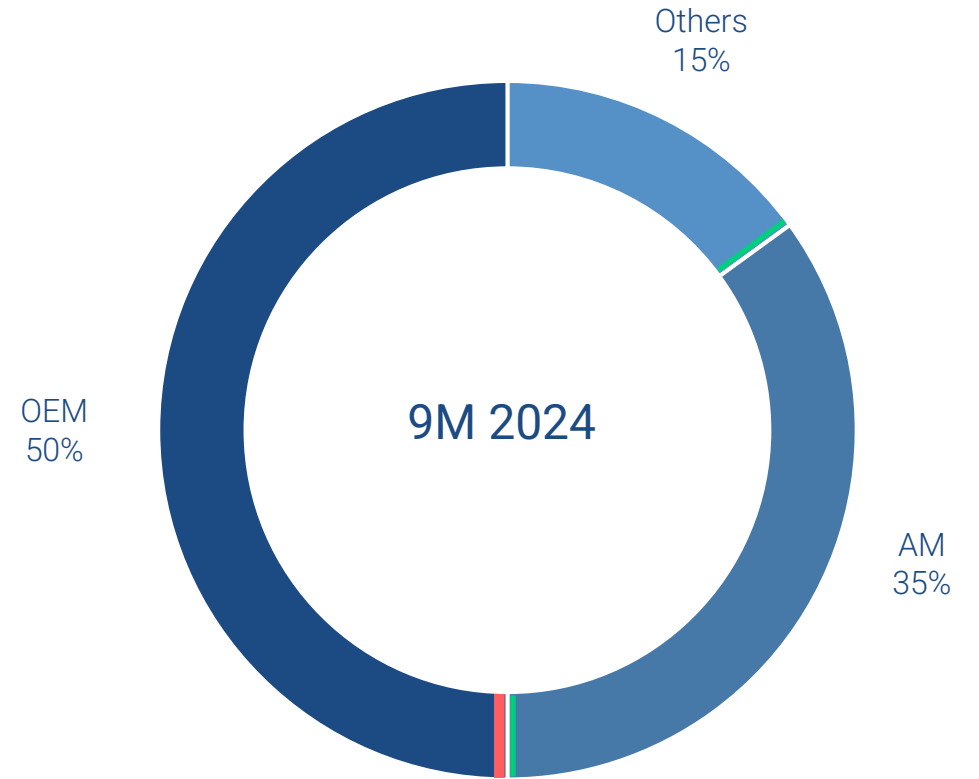
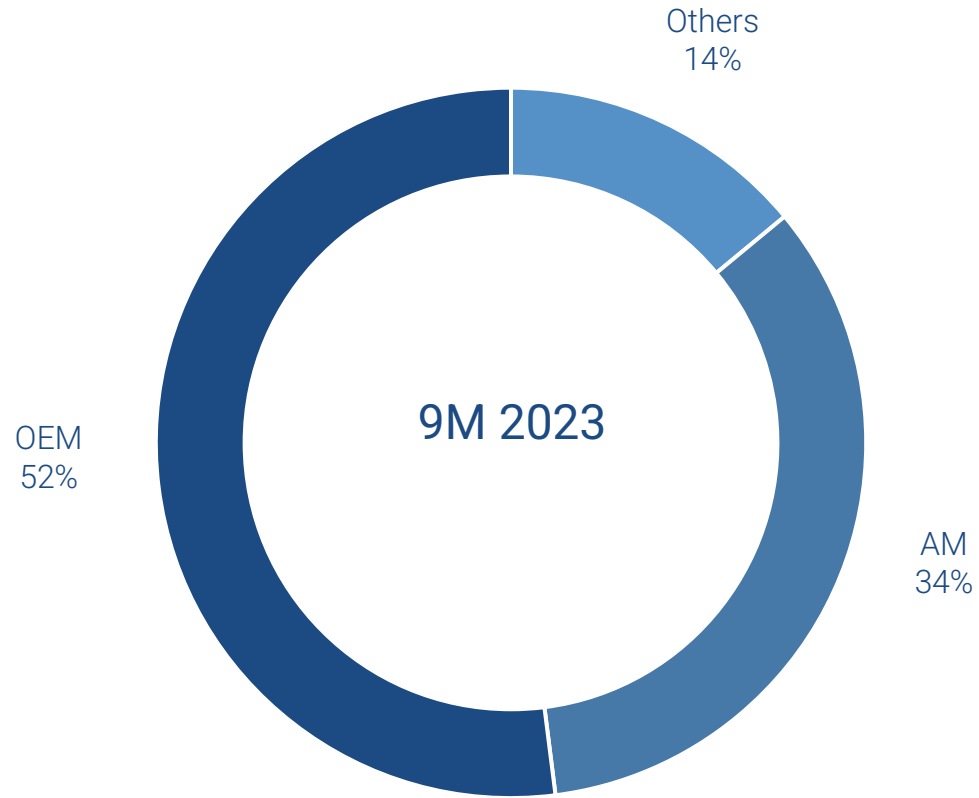
9M 2024 SALES BY REGION

(€ mln)

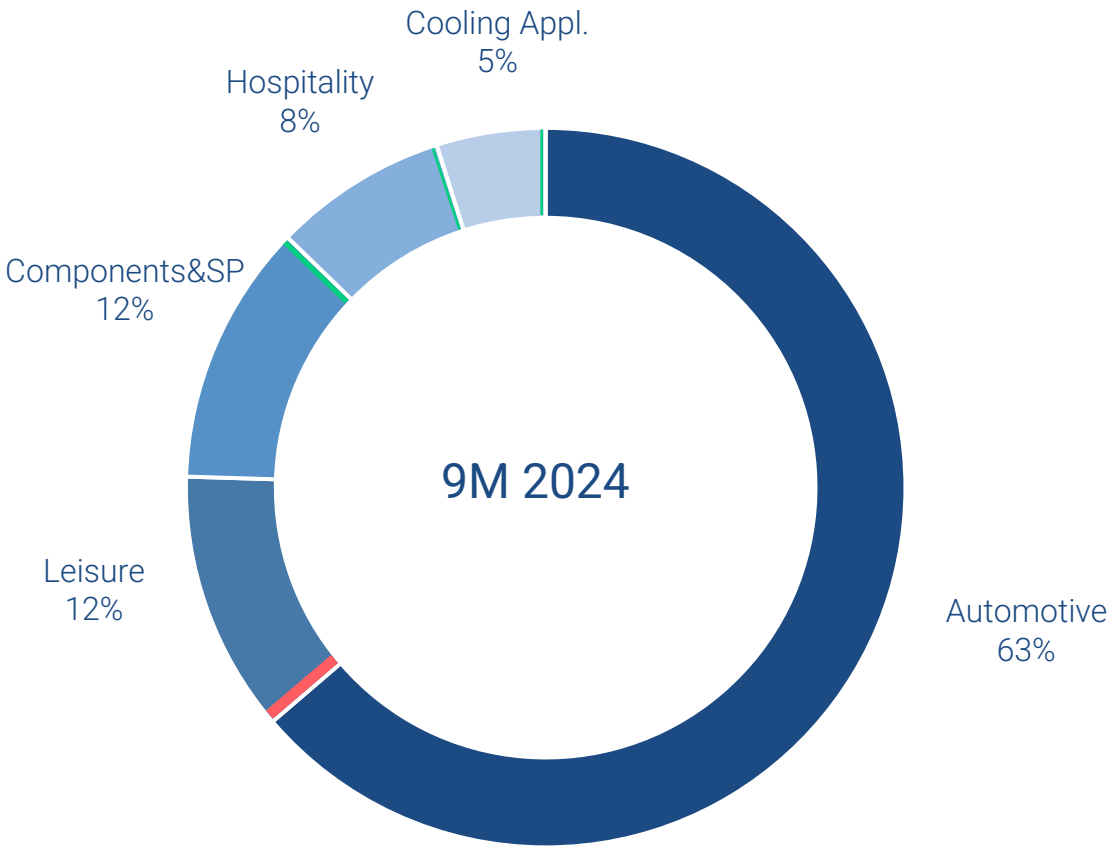
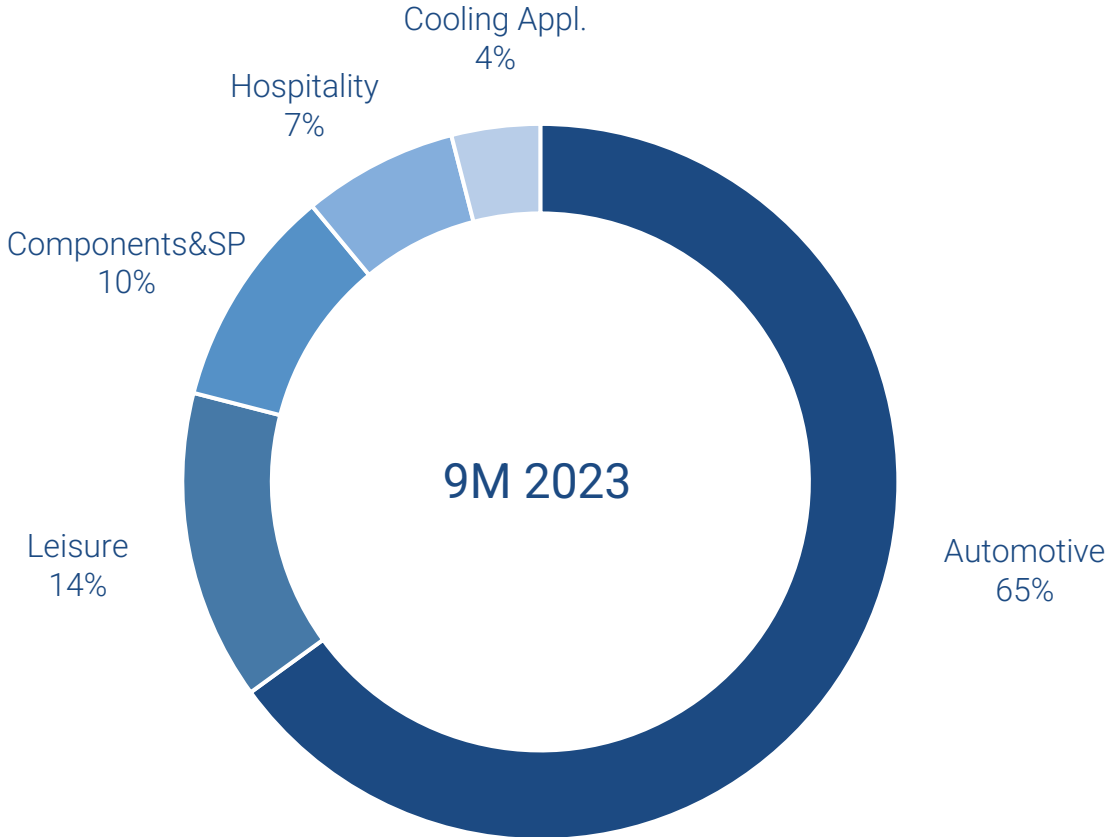
% Changes 9M 2024 vs. 9M 2023



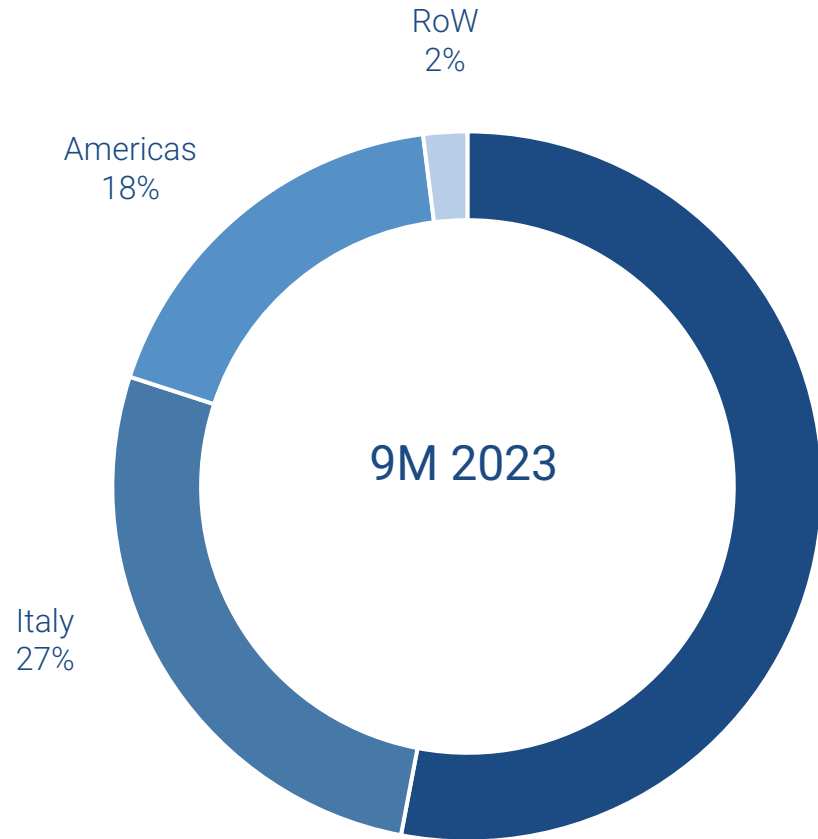
SALES – BREAKDOWN BY CHANNEL



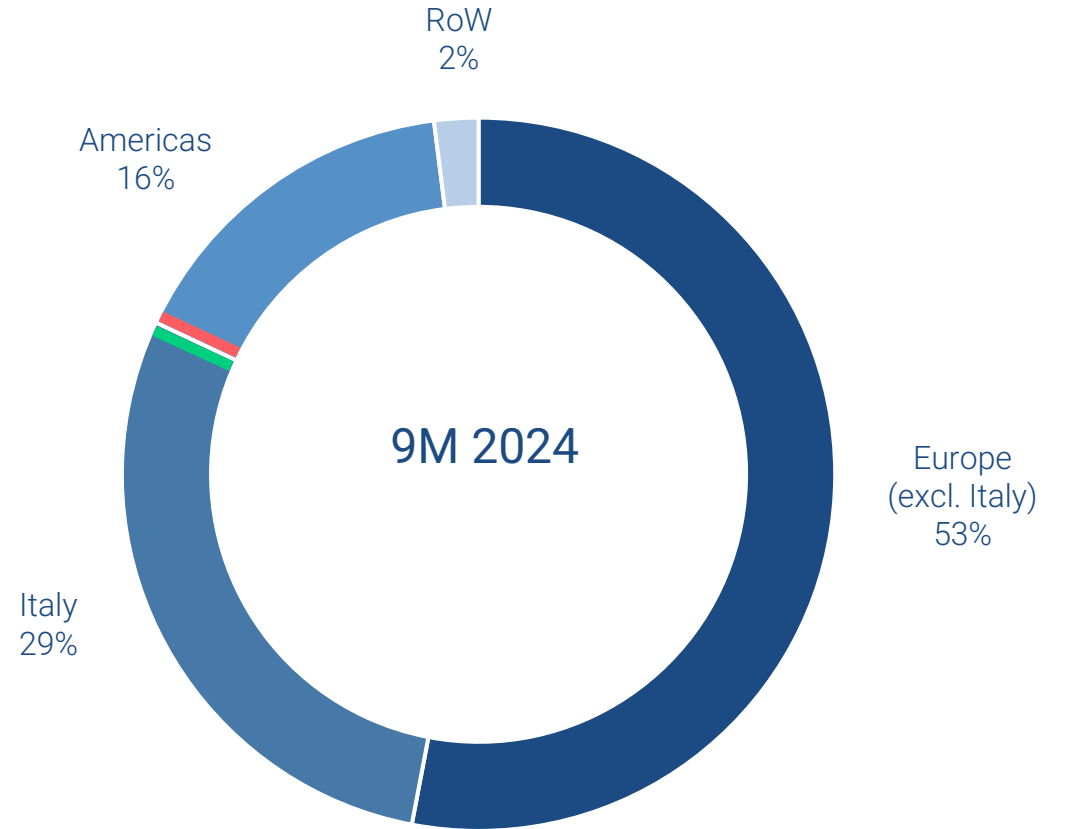
SALES – BREAKDOWN BY MARKET



SALES – BREAKDOWN BY REGION



Europe
(excl. Italy)
53%

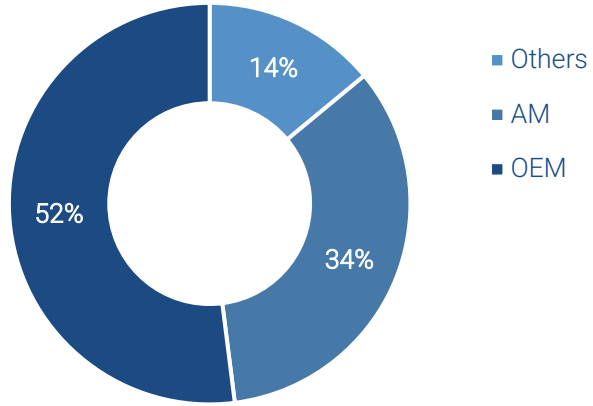


Europe
(excl. Italy)
53%

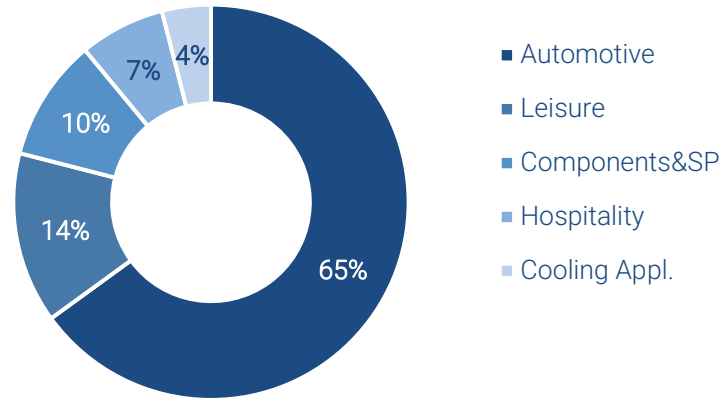
SALES - BREAKDOWN

9M 2023

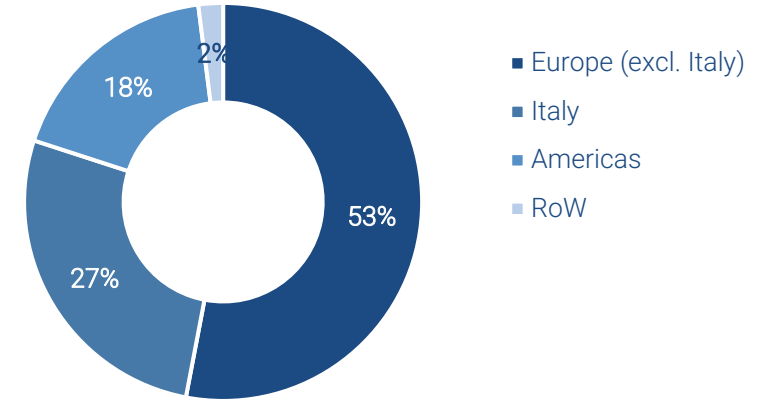
By Channel



By Market

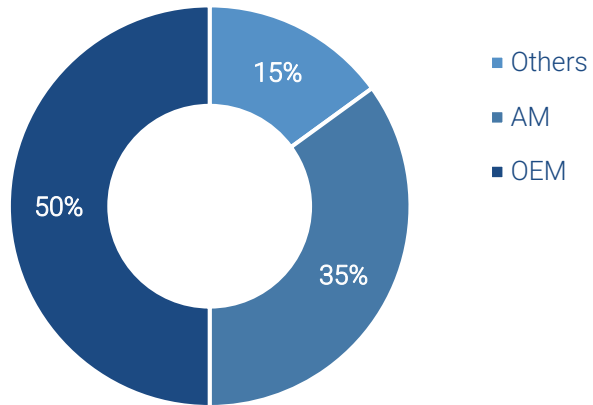


By Region

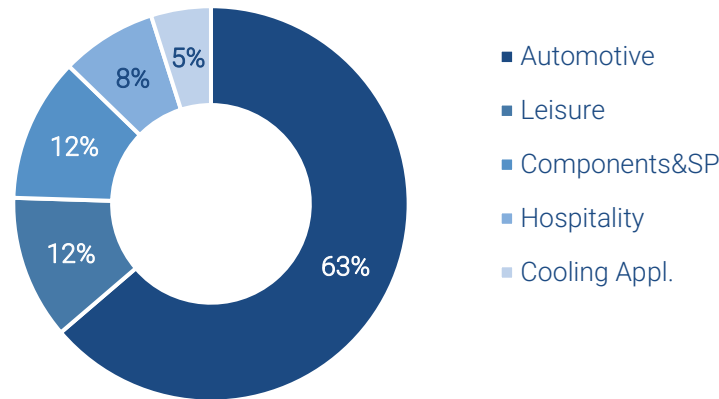


9M 2024

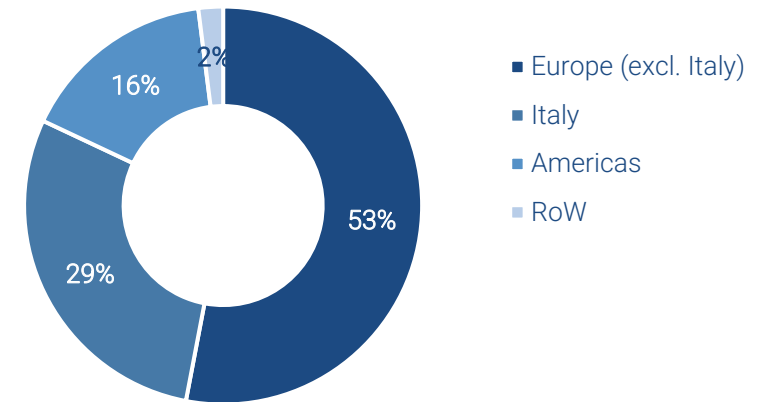
By Channel



By Market

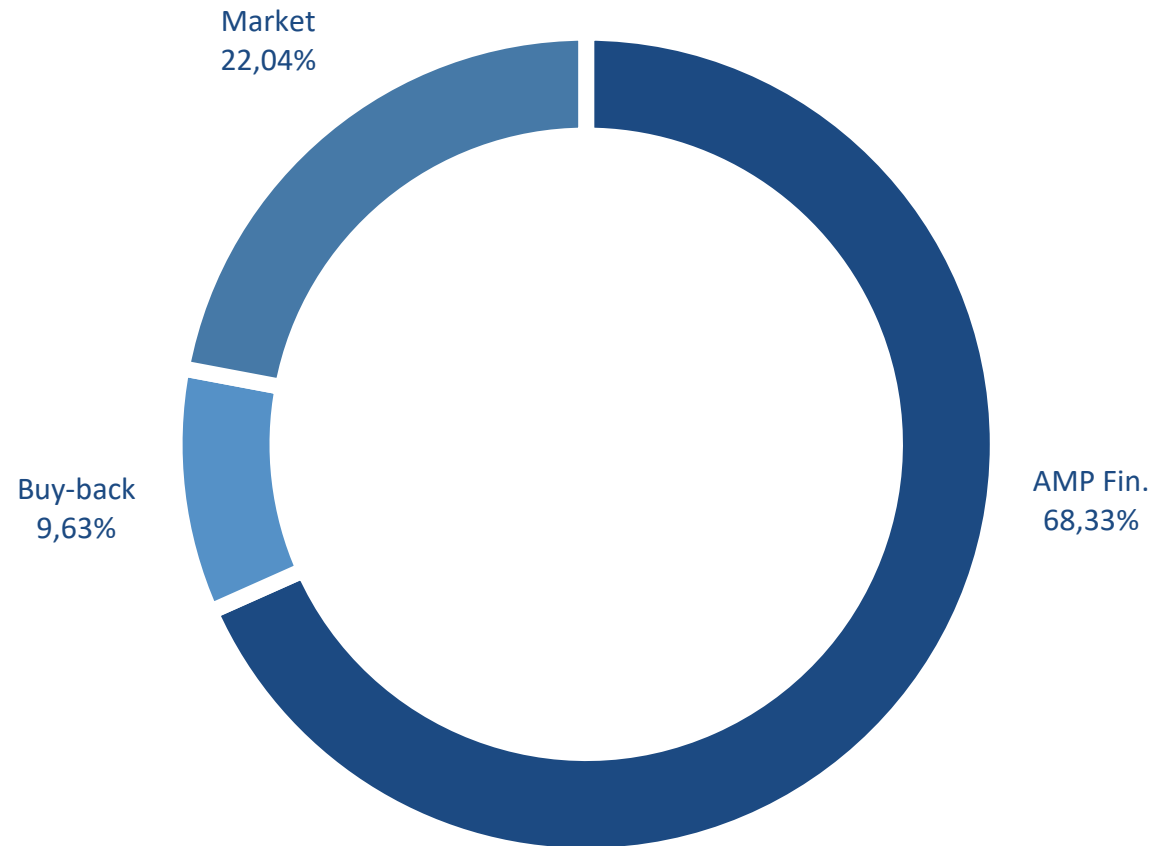


By Region



Shareholding Structure

(situation updated as of October 18th, 2024)



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NEW PRODUCTS



INDEL B'S CUBE FREESTANDING WINS THE RED DOT DESIGN AWARD

Part of the Fridom family, wholly designed by Massimo Mussapi, Cube Freestanding translates the main values of the series of products into an elegant and contemporary hotel minibar with four legs. Its minimal design breaks the traditional schemes and rules, finds new spaces and opens to never seen before interior compositions. It also features a system of innovations that maximizes its functionalities and sustainability.

A series of impressive characteristics that the Red Dot Award jury valued with its award for the best product design 2023. The red mark represents more than 60 years of history in the research of top-tier products destined to become international milestones, and now testifies the incredible level of Indel B's R&D and its revolutionary heritage.

FRIDOM | Design by Massimo Mussapi



reddot winner 2023



PRODUCT UPDATE | March 2024

PLEIN-AIRCON 12V

CELEBRATING EXCELLENCE:
iF Design Award 2024.

The Plein-Aircon 12V has been honored with the prestigious iF Design Award for 2024. This recognition marks a significant milestone in our commitment to delivering cutting-edge solutions that redefine the outdoor experience.

The Plein-Aircon 12V stands out with its original lines and remarkable efficiency, setting a new standard in industrial design. Designed specifically for vans and motorhomes, this DC air conditioning system offers unparalleled comfort and convenience for outdoor enthusiasts seeking the perfect adventure.

This revolutionary product addresses the increasing demand for adequate climate control in outdoor settings, providing a solution that is both efficient and eco-friendly.

Crafted entirely in Italy, the Plein-Aircon 12V embodies a modern and refined design aesthetic, reflecting our dedication to quality and innovation.



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